

# ISM-NEW YORK REPORT ON BUSINESS

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## NEW YORK CITY REPORT ON BUSINESS

### *Searching for the Bottom*

In April, New York City purchasing managers continued to report the impact of the coronavirus pandemic on current and expected future business conditions, according to the survey taken by the Institute for Supply Management New York.

#### **New York Metro**

**Current Business Conditions** fell 8.6 points to 4.3 in April, down from the previous month's record low of 12.9.

The **Six Month Outlook** fell 11.5 points to 26.4 in April, down from 37.9 in March, officially becoming the lowest finding on record for this index. The six month outlook has been a reliable short run guide for current business conditions over time.

#### **Company Specific**

**Employment**, a seasonally adjusted index, fell from 36.7 in March to 29.2 in April. While this is a 10+ year low (referencing the 26.3 reported in June of 2009), it is not the lowest finding on record.

**Quantity of Purchases** fell 24.4 points to 8.3 from the 10+ year low of 32.7 reported in March, reaching the lowest point on record.

Top line and forward revenue guidance both fell to new lows since they were added to the Report in February of 2012.

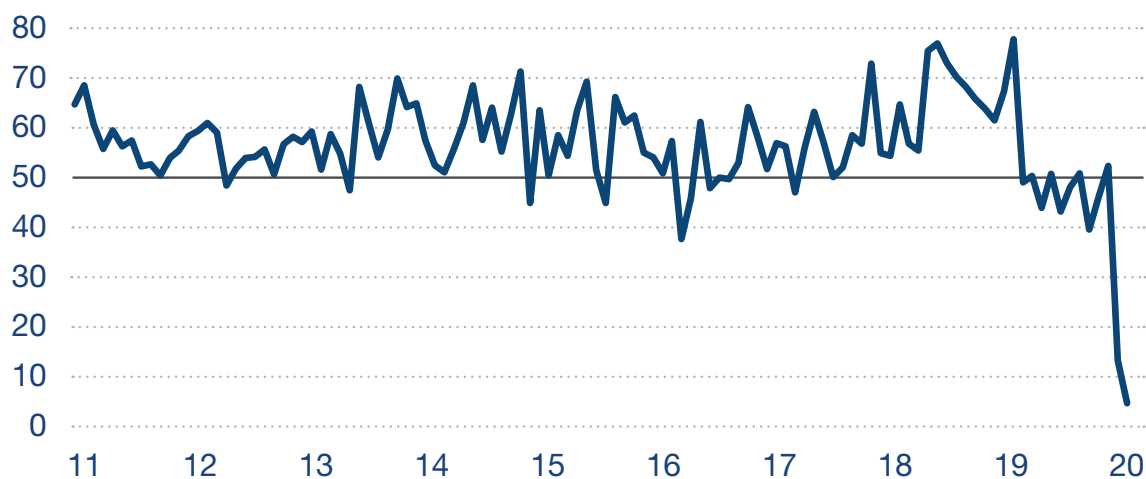
**Current Revenues** fell 17.7 points to 10.9. **Expected Revenues** fell 15.6 points to 23.3.

**Prices Paid** was the index that moved the least for the second month in a row, edging down 1.8 from the breakeven point of 50.0 in March to 48.2 in April.

#### **ABOUT THE SURVEY:**

The purpose of the survey is to quickly assess business conditions among firms in the New York City area. The survey results are compiled as diffusion indices - the percent of positive responses plus one-half of those responding the same (considered positive). A reading of 50% means no change from the prior month, greater than 50% indicates a faster pace of activity, and less than 50% a slower rate. The Current Business Conditions index, Six-Month Outlook index, the NY-BCI, and the Employment index are seasonally adjusted. All other measures are not seasonally adjusted. -r is revised.

## CURRENT BUSINESS CONDITIONS *(seasonally adjusted)*



## SIX-MONTH OUTLOOK *(seasonally adjusted)*



## BUSINESS CONDITIONS IN NEW YORK CITY METRO AREA *(seasonally adjusted)*

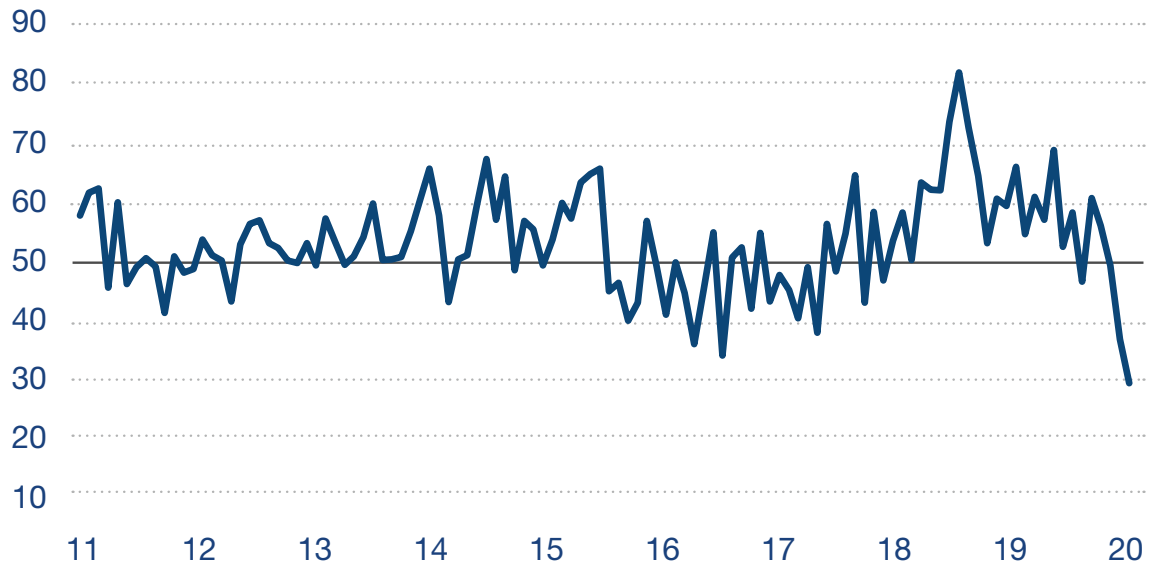
	Current Business Conditions	Six-Month Outlook	NY-BCI*
April 2019	77.3	77.8	882.8
May	48.6	56.3	882.1
June	50.0	51.0	882.1
July	43.5	63.2	878.8
August	50.3	71.4	879.0
September	42.8	45.2	875.4
October	47.7	53.6	874.3
November	50.4	62.8	874.5
December	39.1	64.2	869.0
January	45.8	57.3	866.9
February	51.9	53.8	867.9
March	12.9	37.9	849.3
<b>April 2020</b>	<b>4.3</b>	<b>26.4</b>	<b>826.5</b>

\*The NY-BCI is a cumulative diffusion index constructed from the diffusion index of Current Business Conditions for businesses in the New York City metro area. -r is revised.

## EMPLOYMENT *(seasonally adjusted)*

The current month's number of employees compared to the previous month.

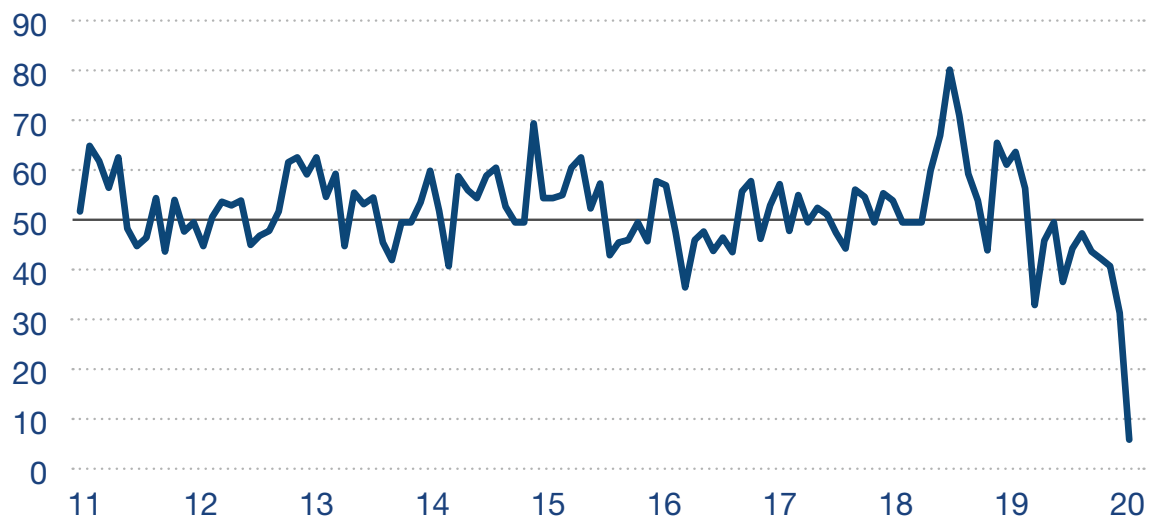
Apr	Mar	Feb	Jan	Dec	Nov	Year Ago Apr
29.2	36.7	49.3	56.1	60.8	46.5	66.0



## QUANTITY OF PURCHASES

The current month's number of units purchased from suppliers compared to the previous month.

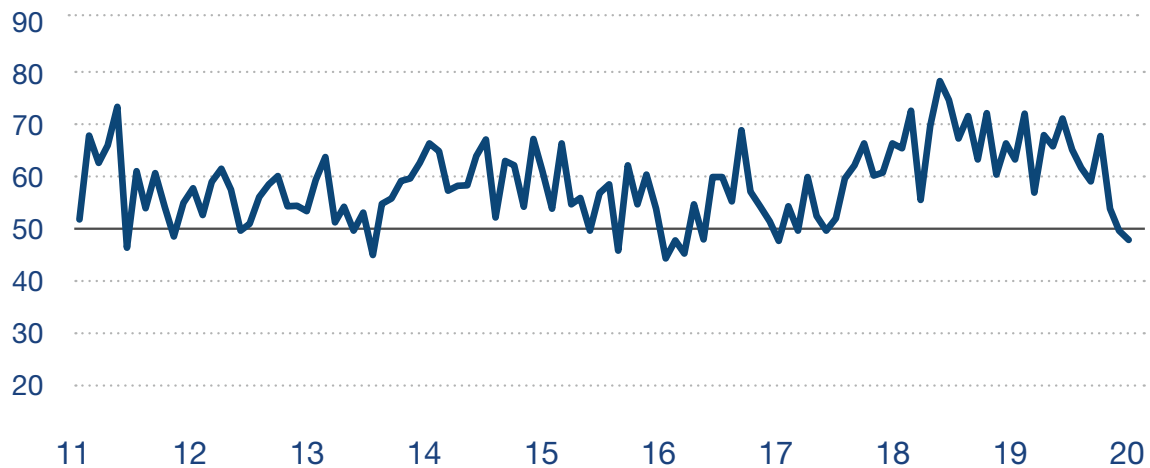
Apr	Mar	Feb	Jan	Dec	Nov	Year Ago Apr
8.3	32.7	41.7	43.1	44.4	48.0	63.6



## PRICES PAID

The current month's price levels paid for goods and services purchased from suppliers vs. the previous month.

Apr	Mar	Feb	Jan	Dec	Nov	Year Ago Apr
48.2	50.0	54.2	68.1	59.4	62.0	63.6



## CURRENT REVENUES

The current month's level of revenues (in dollars) compared to the previous month.

Apr	Mar	Feb	Jan	Dec	Nov	Year Ago Apr
10.9	28.6	58.3	41.4	52.8	56.3	63.6

## EXPECTED REVENUES

The expected level of revenues (in dollars) in the next six months.

Apr	Mar	Feb	Jan	Dec	Nov	Year Ago Apr
23.3	38.9	50.0	64.3	50.0	45.7	95.0