

ISM-NEW YORK REPORT ON BUSINESS

MAY 2020

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NEW YORK CITY REPORT ON BUSINESS

The Rebound Begins

In May, New York City purchasing managers reported across the board increases as gradual re openings signal the beginning of the end of the coronavirus pandemic shock, according to the survey taken by the Institute for Supply Management New York.

New York Metro

Current Business Conditions rose 15.2 points to 19.5 in May, up from the all time low of 4.3 reported in April.

The **Six Month Outlook** rose 21.6 points to 48.0 in May, up from the all time low of 26.4 in April. For reference, the Outlook was at 53.8 in the February Report, the last reading before the shutdown effect hit the economy directly. The six month outlook has been a reliable short run guide for current business conditions over time.

Company Specific

Employment, a seasonally adjusted index, rose 4.7 points to 33.9, up from 29.2 in April. It would appear that the 26.3 reported in June of 2009 will stand as the lowest finding on record to date.

Quantity of Purchases rose 20 points to 28.3 in May, up from 8.3 in April, the lowest finding on record.

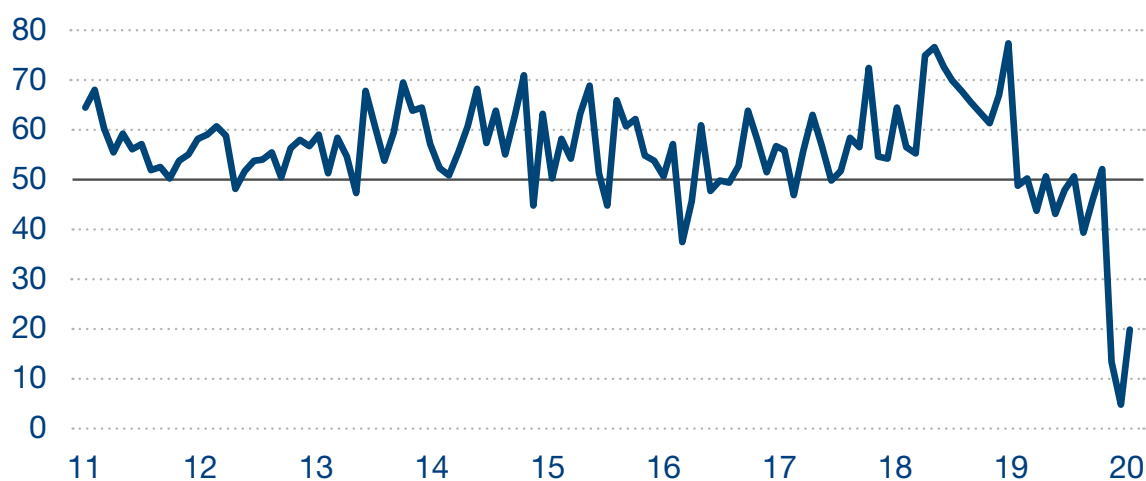
Top line and forward revenue guidance both rose from the all time lows reported in April. In May, **Current Revenues** rose 18.3 points to 29.2 and **Expected Revenues** rose 10.8 points to 34.1.

Prices Paid rose 12.7 points to a four month high of 60.9 in May, up from 48.2 in April.

ABOUT THE SURVEY:

The purpose of the survey is to quickly assess business conditions among firms in the New York City area. The survey results are compiled as diffusion indices - the percent of positive responses plus one-half of those responding the same (considered positive). A reading of 50% means no change from the prior month, greater than 50% indicates a faster pace of activity, and less than 50% a slower rate. The Current Business Conditions index, Six-Month Outlook index, the NY-BCI, and the Employment index are seasonally adjusted. All other measures are not seasonally adjusted. -r is revised.

CURRENT BUSINESS CONDITIONS *(seasonally adjusted)*



SIX-MONTH OUTLOOK *(seasonally adjusted)*



BUSINESS CONDITIONS IN NEW YORK CITY METRO AREA *(seasonally adjusted)*

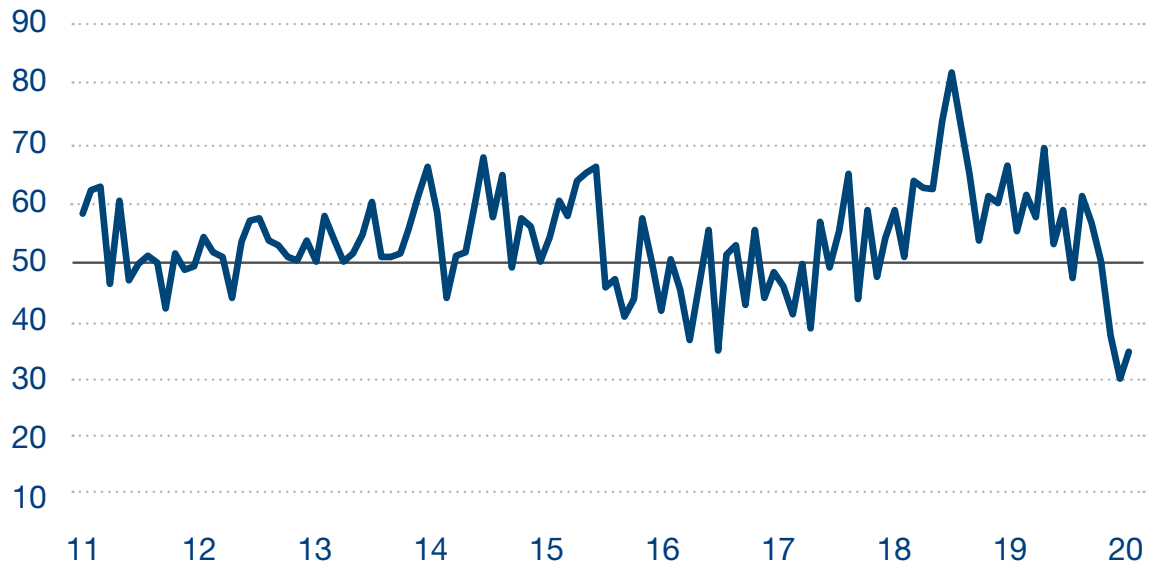
	Current Business Conditions	Six-Month Outlook	NY-BCI*
May 2019	48.6	56.3	882.1
June	50.0	51.0	882.1
July	43.5	63.2	878.8
August	50.3	71.4	879.0
September	42.8	45.2	875.4
October	47.7	53.6	874.3
November	50.4	62.8	874.5
December	39.1	64.2	869.0
January	45.8	57.3	866.9
February	51.9	53.8	867.9
March	12.9	37.9	849.3
April	4.3	26.4	826.5
May 2020	19.5	48.0	811.3

*The NY-BCI is a cumulative diffusion index constructed from the diffusion index of Current Business Conditions for businesses in the New York City metro area. -r is revised.

EMPLOYMENT *(seasonally adjusted)*

The current month's number of employees compared to the previous month.

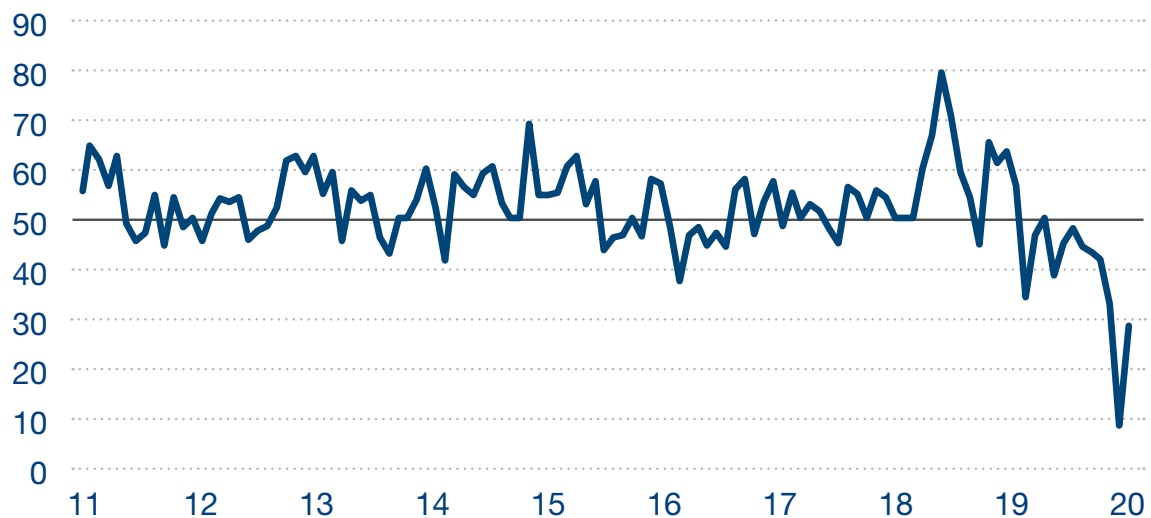
May	Apr	Mar	Feb	Jan	Dec	Year Ago May
33.9	29.2	36.7	49.3	56.1	60.8	54.6



QUANTITY OF PURCHASES

The current month's number of units purchased from suppliers compared to the previous month.

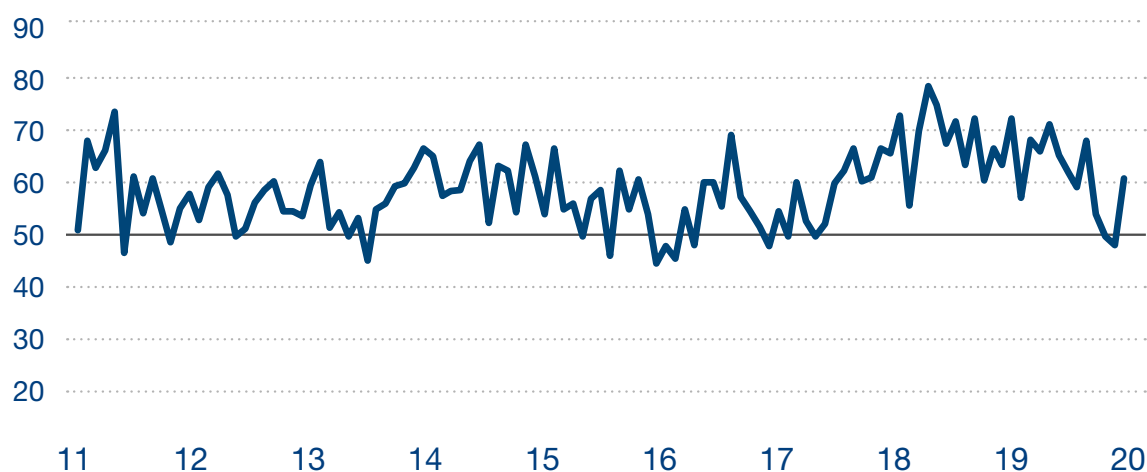
May	Apr	Mar	Feb	Jan	Dec	Year Ago May
28.3	8.3	32.7	41.7	43.1	44.4	56.6



PRICES PAID

The current month's price levels paid for goods and services purchased from suppliers vs. the previous month.

May	Apr	Mar	Feb	Jan	Dec	Year Ago May
60.9	48.2	50.0	54.2	68.1	59.4	72.4



CURRENT REVENUES

The current month's level of revenues (in dollars) compared to the previous month.

May	Apr	Mar	Feb	Jan	Dec	Year Ago May
29.2	10.9	28.6	58.3	41.4	52.8	60.5

EXPECTED REVENUES

The expected level of revenues (in dollars) in the next six months.

May	Apr	Mar	Feb	Jan	Dec	Year Ago May
34.1	23.3	38.9	50.0	64.3	50.0	73.7